

Company overview



MINAMIAOYAMA REAL ESTATE

Tokyo office

107-0062 6-7-7 Minamiaoyama, Minato Ward, Tokyo
FARO Minamiaoyama 3F
TEL : 03-6427-3156 FAX : 03-6427-3157

Kaohsiung Office in Taiwan Tokyo Minami Aoyama Real Estate Inc.

804-60 No.253, Meishu E.2nd Rd., Gushan Dist, Kaohsiung City, Taiwan
TEL : 886-7-522-3077 FAX : 886-7-522-7585

Office in Hong Kong Tokyo Minami Aoyama Investment Advisory Inc.

Room 507, 5/F., Lee Garden Three, 1 Sunning Road, Causeway Bay, Hong Kong
TEL : 852-3769-6099



Official HP



WA MARE



Company overview

Company name	MINAMIAOYAMA REAL ESTATE Inc.
Representative Director	Ryo Tabata
Date of Establishment	June, 2010
Capital	30 million yen
Corporate Philosophy	Bringing richness and inspiration to people and cities.
Corporate Philosophy	Provide inspiration by overturning conventional norms in the real estate and construction industry and creating new value. And to convey Japan's proud culture and technology to the world.
Slogan	In Japan : "Creating new value and inspiring people" - Enriching people and cities by solving problems in real estate and construction. Overseas offices : No. 1 concierge in Japan - Bringing Japan's history and proud culture to the world -
Human Resource Philosophy	Dreams and excitement, trust and care • A person who pursues the satisfaction of customers, all employees and all those involved, and gives dreams and impressions. • A person who always attentive to all with consideration for the other person's point of view. • Build rapport with all those involved by being humble, sincere and cordial. • Use of critical thinking to get closer to the essence of things. Identifying and solving more in-depth problems. • Adopt a give-and-take mentality, acting on one's own initiative and making efforts for the benefit of others. • Positive thinking in everything we do.
Tokyo office	FARO Minamiaoyama 3F, 6-7-7 Minamiaoyama, Minato Ward, Tokyo, 107-0062 TEL : 03-6427-3156 FAX : 03-6427-3157 Access : 12-minutes walk from Omotesando St. of Tokyo Metro Ginza Line 17-minutes walk from Hiroo St. of Tokyo Metro Hibiya Line
Kaohsiung Office in Taiwan	No.253,Meishu E.2nd Rd.,Gushan Dist,Kaohsiung City 804-60, Taiwan TEL : 07-522-3077 FAX : 07-522-7585 Access : 4-minutes walk from Meishu dong si lukou bus stop, you can ride on the bus from Kaohsiung Arena metro St of Kaohsiung MRT Tokyo Minami Aoyama Real Estate Inc. (100% subsidiary of Minami Aoyama Real Estate Inc.)
Office in Hong Kong	Room 507, 5/F., Lee Garden Three, 1 Sunning Road, Causeway Bay, Hong Kong TEL : +852-3769-6099 Access : A 5-minute walk from Causeway Bay MTR St. (Exit F1) Tokyo Minami Aoyama Investment Advisory Inc. (100% subsidiary of Minami Aoyama Real Estate Inc.)



Company overview

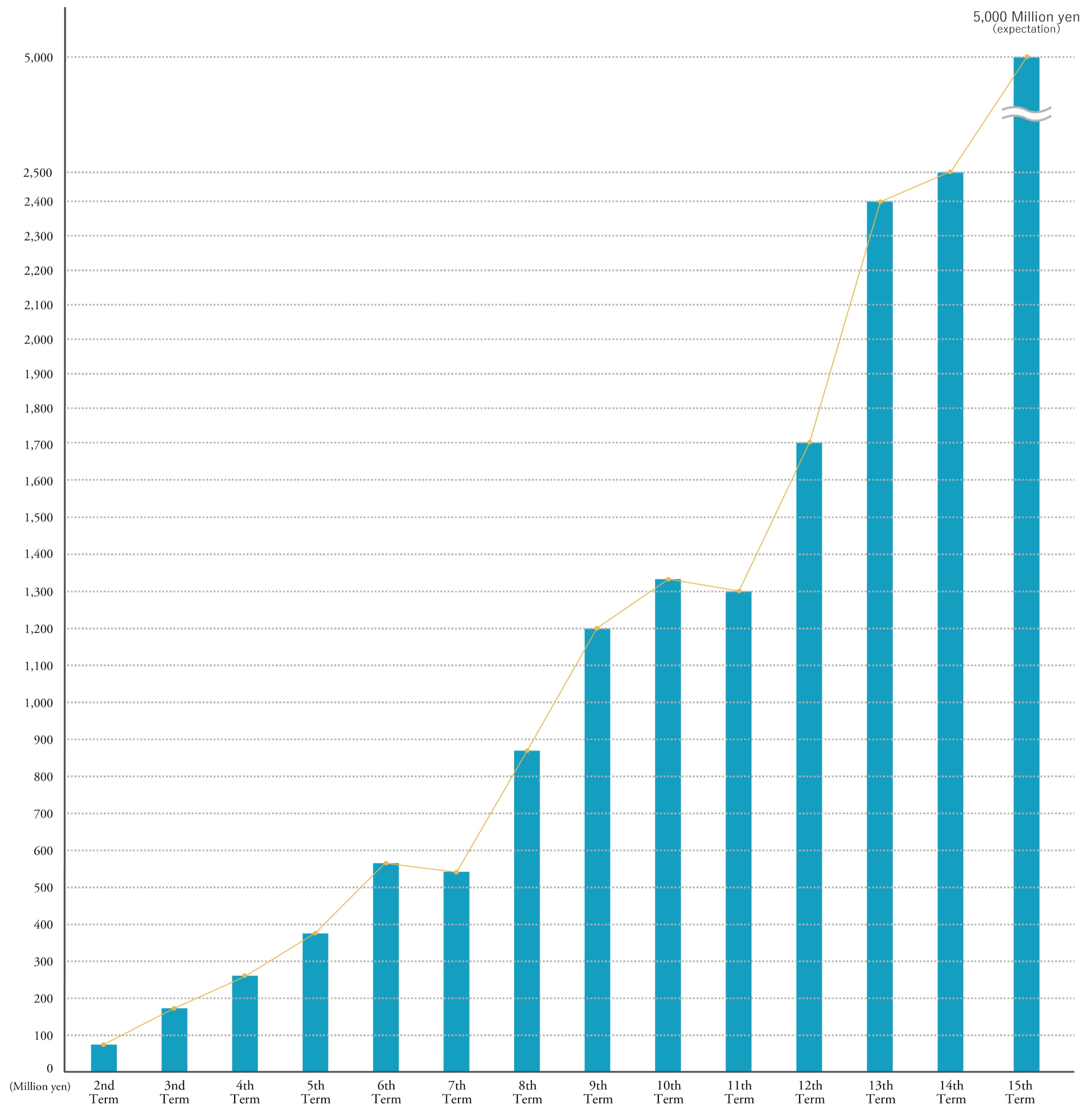
<p>Website URL</p>	<p>Japanese : https://www.ma-r.co.jp/ English : https://www.ma-r.co.jp/en/ Chinese (Traditional characters) : https://www.ma-r.co.jp/zh-tw/ Chinese (Simplified characters) : https://www.ma-r.co.jp/zh-cn/</p>
<p>Real Estate & Japan Information Introductory website "WA MARE"</p>	<p>Japanese : https://www.wa-mare.com/ English : https://www.wa-mare.com/en/ Chinese (Traditional characters) : https://www.wa-mare.com/zh-tw/ Chinese (Simplified characters) : https://www.wa-mare.com/zh-cn/</p>
<p>License number</p>	<p>License certificate number of real estate broker : Tokyo Governor's License (3) 92217 : Kaohsiung City Real Estate Certificate No.112-148 Office of a first class architect : Tokyo Governor Registration No.62450 Special Construction License : License from Governor of Tokyo(special construction business -3) No.154079 Rental Housing Property Management Agency : The Minister of Land, Infrastructure, Transport and Tourism (1) No.003592 Condominium Management Agency : The Minister of Land, Infrastructure, Transport and Tourism (1) No.034578 Housing accommodation management company : Minister of Land, Infrastructure, Transport and Tourism(01) No.F00844 Housing accommodation brokerage company : Commissioner of the Japan Tourism Agency(01) No.S0051</p>
<p>Secondhand Articles Business Permission</p>	<p>Tokyo Metropolitan Public Safety Commission : No. 301122220036 Name of Secondhand Articles Business : Minami Aoyama Real Estate Inc.</p>
<p>Affiliated organization</p>	<p>All Japan Real Estate Association, (General Incorporated Association) Tokyo Real Estate Association, Real Estate Guarantee Association, Japan Inspection Organization (JIO) Existing Housing Property Defect Insurance, All Japan Real Estate Political Federation Tokyo, Tokyo Chamber of Commerce and Industry C2414562, (General Incorporated Association) Minpaku & Minshuku Association, Aoyama Omotesando Store Society, (Public Interest Incorporated Association) Azabu Corporate Association, Konnoh Hachimangu Shrine Parishioners</p>
<p>Our business</p>	<p>Buying and sales of property, Property brokerage (leasing and sales), Property management, Architectural Design, Construction Projects, Consulting, Inns and Residential accommodation, Food and Drink, Storage rooms, Translation and interpretation.</p>
<p>Correspondent financial institutions</p>	<p>Asuka Shinkumi Bank, Sawayaka Shinken Bank, Shizuoka Bank, Shiba Shinkin Bank, Shonan Shinkin Bank, SURUGA Bank, Seibu Shinken Bank, Bank of Taiwan, First Commercial Bank, Bank of China, Mega International Commercial Bank, Tokyo City Shinkin Bank, Tokyo Star Bank, Higashi Nippon Bank, Mizuho Bank, Sumitomo Mitsui Banking Corporation, MUFG Bank, SBJ Bank</p>
<p>Gallery</p>	<div style="display: flex; justify-content: space-around; align-items: center;"> <div style="text-align: center;">  <p>Tokyo office</p> </div> <div style="text-align: center;">  <p>Kaohsiung Office in Taiwan</p> </div> <div style="text-align: center;">  <p>Office in Hong Kong</p> </div> </div>



Company overview

Business performance 【1】

Annual sales

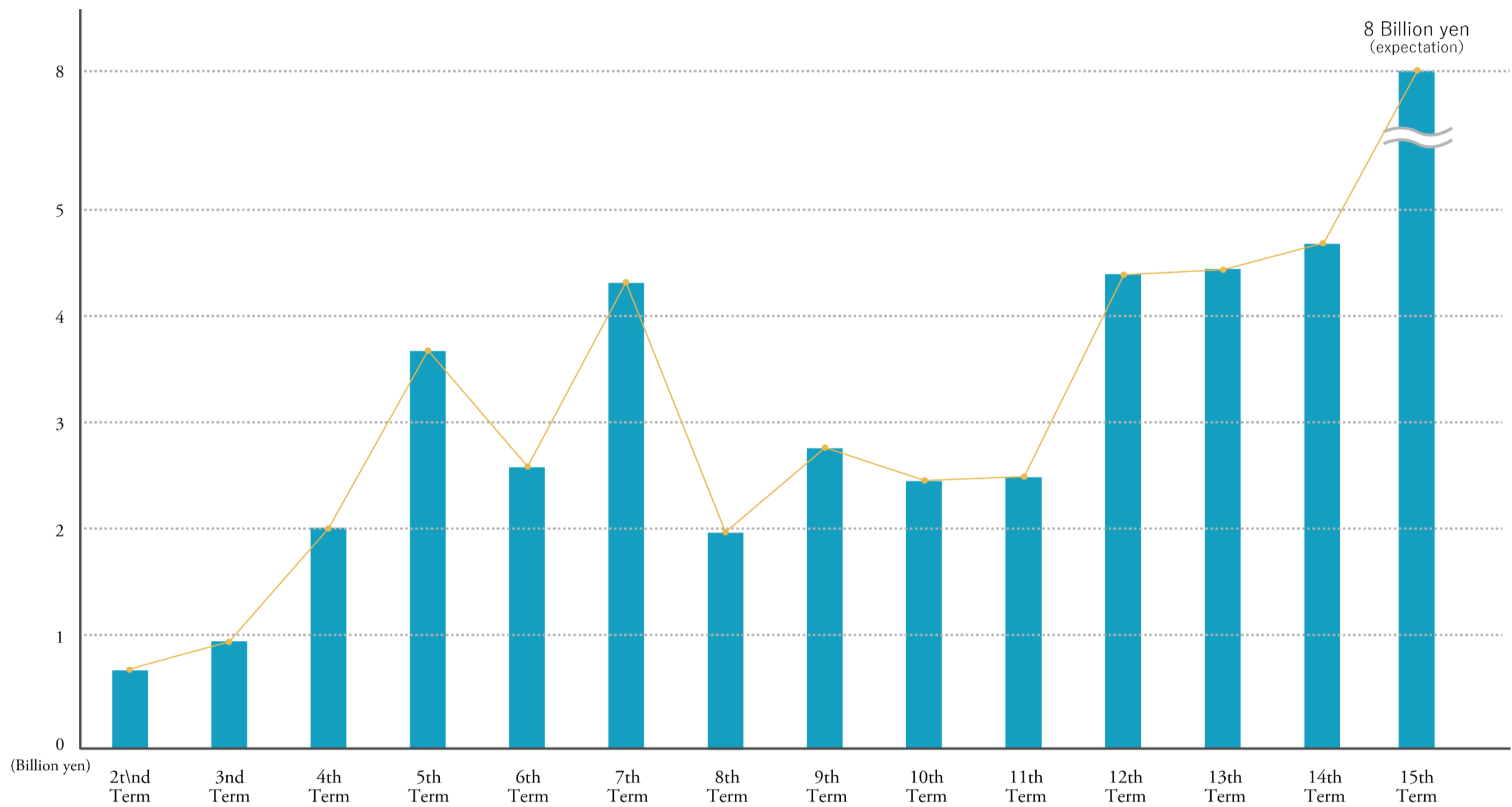




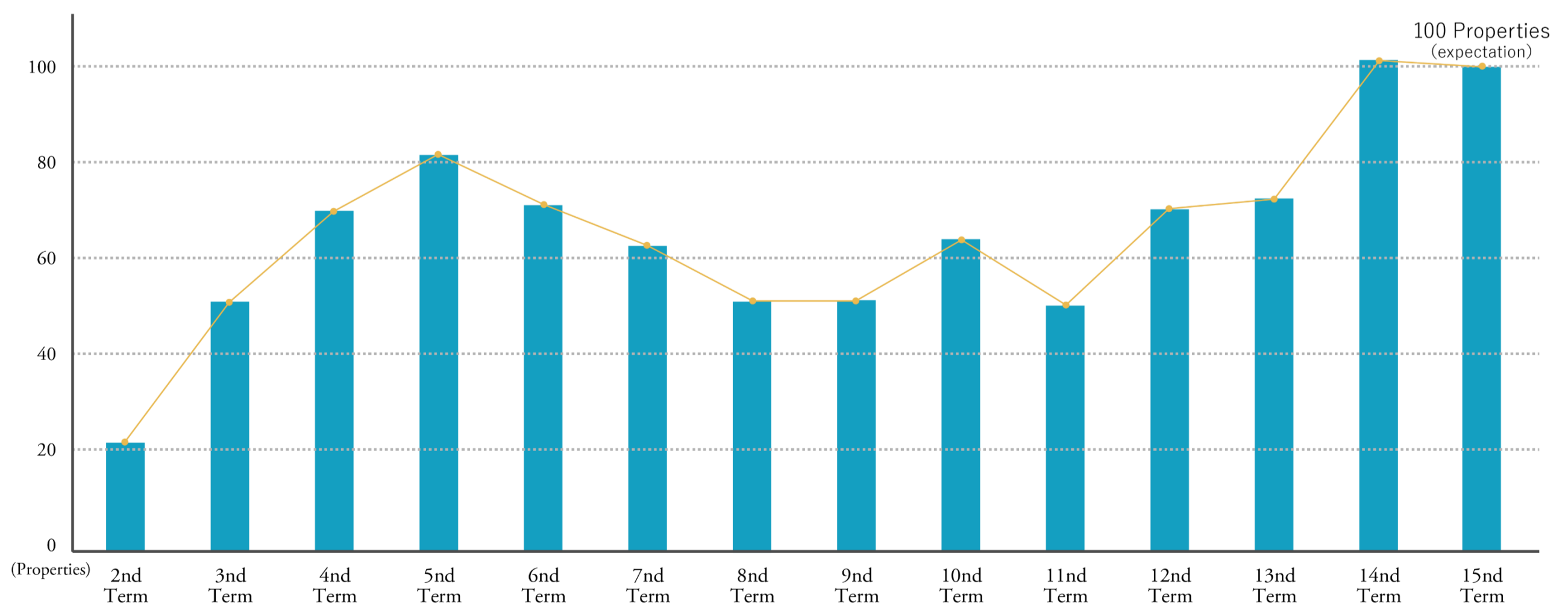
Company overview

Business performance 【2】

Annual amount of transactions



Annual amount of properties handled





Company overview

Our strength

01

Genuine Real Estate
Solving Construction
Problems

Genuine real estate and building problem solutions that can only be proposed because we have actually worked on them ourselves.

By actively purchasing various properties on our own, we have accumulated the know-how to solve any property problem as concerned parties.

Therefore, we are able to take an original approach to each property.

02

Identifying the
Essence.
A Clean Deal

Clean transactions that can only be done because we have identified the essence of the property.

There is no property that we cannot purchase, as can be judged from our past purchases.

We can give accurate advice on the pros and cons as well as risk explanations for each property based on our experience.

By purchasing all types of property ourselves, we are skilled in solving specific problems and explaining risks based on the experience we have gained from this.

Our past achievements in transactions enable us to gain trust and to obtain undisclosed properties on a continual basis.

03

Adding Value
One Stop Service

One stop service to add value to real estate and increase liquidity.

A one stop service for a full range of services, as we offer a total service from real estate, architectural design, PM/BM and interior design.

Adding value by leveraging the characteristics of problematic real estate through architecture.

04

Because
we love Japan
Eyes on the world

A global perspective because of our love for Japan.

Wide sales channels because we have offices in Taiwan and Hong Kong and customers abroad.

A large number of foreign nationals are engaged in the business, which enables us to deal with customers from all over the world.



Company overview

Message from President

MINAMI AOYAMA REAL ESTATE Co., Ltd. sells, rents, and manages a wide range of properties, from residential properties to business and investment properties.

Real estate is expensive yet risky.

We always keep in mind to explain the risks of the real estate and devoting ourselves to share the best choice on our sales activities.

Some of the properties we handle are seemingly in a poor condition, such as land that cannot be rebuilt, deformed land, dilapidated apartments, condominiums, buildings, multi-story buildings, and complex rights-related properties.

However, even with such seemingly unfavorable properties, it might be the property which meets your conditions with a comprehensive assessment after being convinced by explaining the risks, benefits, solutions, future potential, etc. ..

Diverse people, diverse minds, there are many ways to use real estate.

No single real estate property is the same.

That applies for newly-built condominiums and newly-built detached houses as well.

There is always a property that is suitable for each person, so MINAMI AOYAMA REAL ESTATE Co., Ltd. would like to introduce the property until you are satisfied.

Furthermore, I presume that there are some real estate owners who can not sell or rent and are concerned because of that day-to-day, we will think hard to find a best way to reach a contract, so please contact us even if it is a trifling matters.

All of our employees are committed to working hard every day with the motto of sincerity, so we look forward to hearing from you.



南青山リアルエステート株式会社
代表取締役 田畑 亮